

## OFB BANCSHARES, INC. 2025 MID-YEAR UPDATE



Dear Shareholder,

We hope this communication finds you well and the first half of 2025 was successful for you and your family. We are pleased to provide this mid-year update on OFB Bancshares, Inc. The first half of 2025 for the company was successful with continued asset growth, margin expansion and increased profitability. We continue to focus on core deposit gathering and conservative lending to grow our balance sheet. We surpassed \$1.9 billion in total assets as of June 30, 2025, which represents \$137.6 million in growth from June 2024. Net interest income totaled \$30.8 million in the first six months of 2025, 28.3% higher compared to the same period in 2024, with net income increasing 57.8% to \$10.5 million in the current year. This was driven primarily by increased loan yields and lower cost of funds, improving the net interest margin 46 basis points in the first half of 2025 compared to the same period in 2024.

Our June 30, 2025, financial summary is updated on our website and can be accessed at <u>Investors > One Florida Bank</u>. Highlights of our financial results from the first half of 2025 include:

- Asset growth was \$97 million, a 5.3% increase from year-end 2024. Assets totaled \$1.93 billion as of June 30, 2025.
- Deposit growth was \$83.6 million. We onboarded several significant deposit and treasury management relationships in the first half of the year. Our bankers continue to keep the deposit pipeline full of new opportunities.
- Loan growth was \$68.9 million, a 4.6% increase. Loan production remains robust, and our seasoned portfolio provides significant cash flow to allow for new loan funding. Loan production was \$202 million in the first half of 2025. The yield on our loan portfolio has improved 21 basis points in the first half of 2025 compared to the same period in 2024.
- Credit quality remains strong with non-performing loans comprising a negligible 0.04% of total loans. We attribute our stellar credit quality to sound underwriting, client selection and our adherence to our diversification strategy in commercial real estate lending. Economic stress-testing analysis of our commercial real estate portfolio reveals strong metrics, even in stressed scenarios. Loan growth has primarily been in commercial and industrial loans.
- Net income was \$10.5 million, while pre-tax, pre-provision income was \$14.6 million.
- Loan yields continued to increase as loans that originated in the previous lower rate environment are replaced with higher yielding loans. Yield on earning assets, which includes cash, securities and loans, increased 13 basis points compared to the same period in 2024.
- Commensurate with lower short-term market rates in 2025, our cost of funds declined 33 basis points compared to the same period in 2024.

During the first half of 2025, we completed several initiatives to further drive efficiency and earnings. We introduced a new data-driven relationship profitability model to assist our bankers in pricing products for optimal risk adjusted returns. We also created new Treasury Management product packages to target clients and prospects based on the size of their business and complexity of their banking needs. Our culture of consistently providing white glove service has driven our success, and we believe this to be our primary competitive advantage. While our team has always delivered exceptional service instinctively, we have now clearly defined what white glove service means at One Florida Bank and standardized it throughout the organization. This culture has once again been recognized by our team and the market. One Florida Bank was recognized as one of Orlando Business Journal's "Best Places to Work" for the fifth year in a row. Our financial success was also recognized again this year by the Orlando Business Journal. One Florida Bank was awarded the "Fast 50", recognizing the fastest growing companies in Central Florida and the "Golden 100", recognizing privately held companies in Central Florida with the highest revenues.

As the largest community bank headquartered in Central Florida with concentrated market share in one of the fastest growing markets in the country, we are poised to take advantage of opportunities for more value creation. As we look forward to continued success in the second half of 2025, we will continue to leverage our financial strength, community relationships, and human capital to create value for you, our shareholders.

Randy Burden

Rick Pullum

CHAIRMAN & CEO

**PRESIDENT** 

